

CAPITA

Shared services: Why not?
Because you have a world
of good to gain



The right software partner for your shared service

Shared services. Why not?

Because by talking to us you have a world of good to gain

Are you beginning to see why shared services make sense? Then why not start the ball rolling and begin to explore the possibilities for your organisation. Start thinking about who might be good partners and which back-office functions could benefit straight away.

Such is Capita's conviction that shared services are of tangible benefit to local authorities now and in the future, we've thought of a couple of ways to make it extra easy to take a peek at what the future might hold...

A chance to talk with likely partners

Capita is offering a small number of local authorities something quite special. It's a Shared Service Mini-Summit. The idea is that we will facilitate an initial face-to-face meeting between you and some potential partners to start talking about sharing services.

It will be on your turf, with the people you want to invite: a no obligation chance to have an open, honest discussion. We'll be there as the shared service specialist to give the event some structure, and to make sure that everyone comes away having thought about the questions that need to be asked and the issues that need to be worked through. And we won't charge you a penny.

Free pre-sales consultancy

While we're on the subject of offering you great value, neither will we charge you a bean for pre-sales consultancy. Once you are sure you'd like to embrace back-office shared services, we will come in and work through the detail with you and your partners: What are the objectives? The objections? The possible saving? The shared vision? Who's selling? Who's buying? Where are the risks? What's the timing? What's the price tag?

There's a lot to think about and sort out

Once we're all clear on the basics, then Capita can begin the work of creating and building the systems and processes on which the partnership will sit and depend for years to come.

Self-funding and risk-reward options on the table

As part of our commitment to our customers and to helping further develop shared services within local government, we are willing to consider working on self-funded and risk-reward projects.

Why shared services?

Why now?

Why not?

Why bother?

Why Capita?

For more information call our specialist team on

08701 631800

sharedservices@capita.co.uk

www.capita-software.co.uk/shared-services

"If all public bodies are to be engaged in the business of making cuts in services for a protracted period it is absolutely imperative that they are working closely together with a shared determination to deliver the best possible outcomes for communities."

CIPFA Chartered Institute of Public Finance & Accountancy

There really is nothing to lose

With Capita by your side you can be assured of receiving specialist advice from our team of professionals who have already been instrumental in helping other local authorities develop shared service solutions. As such, we're well versed in helping you answer key questions, such as:

- What are the main objectives of sharing back-office services?
- What are the potential savings that can be achieved, both in the short term but also in the years to come?
- How can you reach a shared vision with potential partners?
- How much is it going to cost?
- How can quality and efficiency of services be protected?
- What are the core risks that need to be navigated?
- What are the likely timescales to implementing the necessary changes?

"...there is now a strong case for making the adoption of shared services for certain back-office functions mandatory."

Paul Clarke, lead partner, Local and Regional Government, Deloitte



Still wondering how to get started?
Speak to one of our shared services specialists by calling

08701 631800

Capita. Making sense of shared services.

Making sense of shared services

Leading the way for local authority shared service partnerships

- 25 years' experience implementing and managing the administration of technology and software solutions for the public sector in the UK.
- We work with over 300 UK local authorities to help them deliver better services and outcomes for their communities.
- We run over a dozen of the most successful local government shared services partnerships established in the UK (as of February 2011).

Best practice guaranteed and top-up skills on standby

- As the leader in the relatively new world of shared services within local government, Capita is at the forefront of establishing best practice in the field.
- Capita's services range from IT to property consultancy, document management to change management. During the development of shared service partnerships, skills gaps can be plugged immediately to keep the process on track.

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